Product Distribution Document

Company: GasanMamo Insurance Ltd

GasanMamo Insurance Ltd is authorised under the Insurance Business Act & regulated by the MFSA.



This document is intended for internal use only by the distributors of this insurance product, in line with the Product Oversight and Governance requirements as laid down in the Insurance Distribution Directive and shall not be provided to customers.

Product Name: Yacht & Motorboat Insurance Policy

Product Features

What is insured?

- Loss or damage to the vessel, equipment and accessories caused by external accidental means but not limited to theft; stress of weather; stranding or sinking; collision or contact; fire or lightning; explosion; busting of boilers;
- Propeller fouling limited to €3,500 for each engine, for each and every claim. This limitation will only apply if the maximum designed speed of the vessel
 exceeds 17 knots and it is not designed to include sleeping facilities.
- Malicious acts of vandalism; accidents in loading or unloading; transit by road or ferry within Malta; loss or damage to outboard motor through dropping off
 or falling overboard; loss or damage to oars and sculls; wet suits; water skis and tow ropes; theft of fishing equipment, diving equipment and marine sport
 equipment limit of €1,000.

Additional benefits

- Sighting costs The cost of inspecting the underwater part of the hull of the insured vessel after stranding, up to a limit of €2,500.
- Fire extinguishing appliances and safety flares The cost of replenishing firefighting appliances and safety flares following a fire on board the vessel, up to a limit of €250.
- Emergency or salvage charges charges necessarily incurred in the safeguarding or recovery of the vessel.
- Legal costs costs incurred with the Insurer's consent.
- Travelling expenses Reasonable travelling costs for the insured and immediate family and guests on the vessel to travel back to Malta following damage to the vessel, up to a limit of €1,000.
- Replacement of Passport costs The cost of replacing a lost or destroyed passport belonging to the insured and/or the immediate family and/or guest travelling, up to a limit of €150.

Liabilities

- We will cover the insured and any competent person navigating or in charge of the vessel with the insured's permission for legal liabilities to third parties for accidents happening on and about the vessel, up to a limit of €600,000 for each incident arising out the same event occurring during the period of insurance.
- Liability to and incurred by water-skiers towed by the vessel up to a limit of €600,000 for each incident arising out the same event occurring during the period
 of insurance.

Personal Accident

- Benefit of €12,000 for death or bodily injury suffered by the insured and/or immediate family caused by accidental and external means sustained during the period of insurance whilst embarking, disembarking or whilst on board the vessel.
- Medical expenses if the insured and/or immediate family are injured in an accident involving the vessel, limit of €600.

Optional Cover

Wider cover is available at an additional premium for:

- Extension of cover whilst the vessel is chartered for private pleasure purposes.
- Cover for masts, spars, standing and running rigging whilst racing.
- Increased propeller fouling limit for boats where the limitation of €3,500 for each engine, for each claim applies.

What is not insured?

- Damage or loss caused by lack of general maintenance, wear and tear, and loss of value over time.
- Damage to clothing, personal effects, diving or fishing gear, damage to moorings.
- Participating in racing or speed tests, or any connected trials.

- Wear and tear, depreciation, deterioration or damage caused by vermin, insects or fungus.
- · Latent defect, faulty design or construction.
- · Sails, masts, spars and attached fittings, standing and running rigging whilst racing unless declared and agreed.
- Loss or damage caused by war, strikes, riot and civil commotion.
- Any liability arising from an accident whilst the vessel is being moved or transported.
- Claims arising whilst the vessel is:
 - let out on hire or charter; or
 - > used for demonstration purposes: or
 - used as a houseboat: or
 - used for any use other than private pleasure purposes.
- Absolutely all Communicable Disease Loss.
- Any other exclusion or limitation shown in the policy document.

Restrictions on cover

- Claims arising whilst the vessel is afloat during the period from 16th September to the 30th April inclusive, unless otherwise described in the schedule.
- Deductions for depreciation may be made by us in the case of sails, spars, standing and running rigging, outboard and inboard motors, trailers, personal effects and protective covers.
- If trailers are not stored in a locked premise, they must be securely immobilised by an anti-theft device to the towing vehicle or to a fixed and immovable
 object.
- For outboard motors of 9.9hp or loss, an anti-theft device needs to be installed in addition to the normal method of attachment.
- When laid up on land, the vessel needs to be stored in a garage or in an enclosed and locked boatyard.
- No theft cover applies for outboard motors without a serial number.
- If the maximum designed speed of the vessel exceeds 17 knots and the vessel is fitted with inboard machinery there is no cover for fire or explosion, unless the vessel is fitted with a remote controlled or automatic fire extinguishing system in the galley and engine area.
- If the maximum designed speed of the vessel exceeds 17 knots and it is not designed to include sleeping facilities, a limit of €3,500 for each engine, for each claim, is applicable in respect of loss or damage to the rudder, propeller, strut, shaft, motor, electrical machinery or batteries and their connections, caused by the vessel striking or fouling a submerged object whilst underway. This limit may be increased at an additional premium.
- The vessel is to be manned by a competent person who has the experience and knowledge to drive and handle a vessel like the insured vessel and is 18 years of age or over. A competent person must also be in possession of any necessary permits and/or licenses required by the law of any country having the jurisdiction over the waters in which the insured vessel is being used.

In which locations is the insured covered?

- Within the cruising range as specified in the policy schedule.
- At the laid-up location as specified in the policy schedule.

When does the cover start and end?

From the start date (shown on the schedule) for 12 months.

The Terms & Conditions along with other important information can be found in the policy document. The applicant is to be provided with the IPID prior the conclusion of the insurance contract.

Product Costs

- All policies are subject to a €5 policy for every transaction.
- 11% document duty on the premium charged, minimum €13.00
 Premium is calculated on a case-by-case basis, in accordance with GasanMamo's risk tariffs either automatically by the computer system or by responsible personnel.

Product Risks

No risks that could be of detriment to the target market have been identified.

Product Complexity

This product is classified as non-complex.

Product Target Market

The Yacht & Motorboat insurance policy is targeted towards legal persons or natural persons of 18 years or over having an insurable interest in a marine pleasure craft such as a yacht, cabin cruiser, sailing boat and the like. The policy is particularly suited for the larger vessels exceeding 16.5 feet in length and used for private and recreational purposes with the occasional chartering (subject that this is declared to Insurers). This policy is not suitable for boats which are mainly used for commercial purposes.

Negative Target Market

No negative target market identified.

Conflicts of interest

No foreseeable conflicts of interest have been identified.

Product Distribution Strategy

- Sold face to face to the identified target market from:
 - ➤ GMI Head Office
 - GMI Branches
 - Brokers
 - Tied Insurance Intermediaries
 - Agents
- Online via GMI website

Product Approval Process

The Product Oversight & Governance process has been assessed by GMI's POG Committee and approved by GMI's Governance, Risk & Compliance Committee, and the Board of Directors.

GasanMamo Insurance Limited is the sole manufacturer of this product.